



International Breath Testing

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Opportunities for Alcohol Testing:

Workplace Testing



Ignition Interlock

Law Enforcement



US Workplace Drug and Alcohol Testing Regulated Industries



Federally Regulated Workplace Testing

- Both Drug and Alcohol Testing
 - Drug: Urine Analysis only
 - Alcohol: Can use Breath or Saliva, Confirm with Breath



Non-Regulated Workplace Testing

- Both Drug and Alcohol Testing
 - Samples are determined by company policy and prevailing state laws

Required Tests :

- Random
- Reasonable suspicion
- Post-accident
- Return-to-duty and follow-up

Optional Testing:

- Pre-employment



Federally Regulated Workplace Alcohol Testing

- Instruments must be on Conforming Products Lists
 - Screening Test: CPL for Alcohol Screening Devices
 - Confirmation Test: CPL for Evidential Breath Testers
 - <http://www.dot.gov/odapc/>

Non-Regulated Workplace Alcohol Testing

- Instrument must be FDA Cleared for use outside DOT regulations

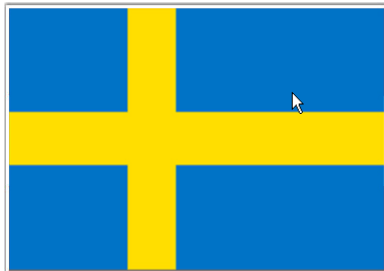


Ignition Interlocks: An International Comparison

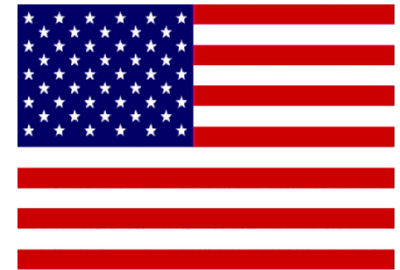


Comparison

Sweden



United States



Client ratio is 90% “private” to 10% offender.

The prevention of intoxicated driving is the focus and therefore data is of much less importance.

The devices are sold through a network of distributors who in turn sell the device to the end user.

Client ratio is 99% offender to 1% voluntary.

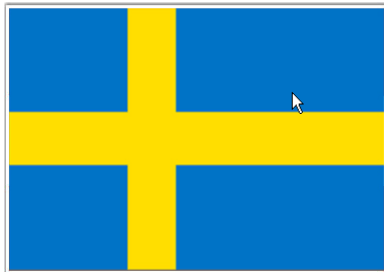
Reporting data is the most important factor of state or county Interlock programs.

Clients are serviced via a network of service providers and most installs are considered temporary.

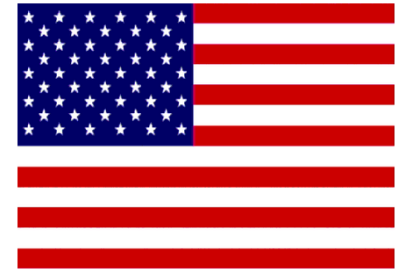
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The SWE market is growing due to public awareness and safety concerns.

New reporting technology has much less impact on the SWE market because there is no need for evidential data.

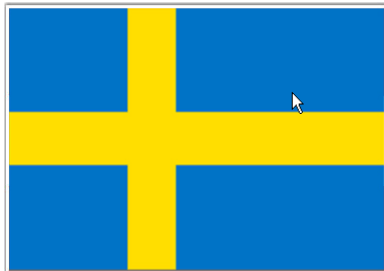
Due to the large offender population the US Interlock market is mostly driven by state and county laws.

New data reporting technology has a great impact on the instruments as they are used to provide court data.

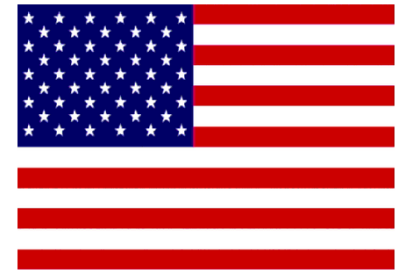
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Use of Ignition Interlocks can reduce insurance costs, reduce accidents and have greater assurance that their drivers are performing effectively.

Interlocks have enormous data collection capacity and programming flexibility. Allow monitoring of driver performance.

Dräger: Saving Lives

From Incubators, Gas Detection Devices to Roadside Alcohol Detection
All Aspects of Breathing Technology
Family Owned and Operated
100+ Years Entirely Dedicated to Safety

Draeger Safety Diagnostics, Inc.: Improving Road Safety

Your Partner for Complete Alcohol and Drug Detection
Completely Dedicated to Alcohol and Drugs

Focus. Dedication. Expertise