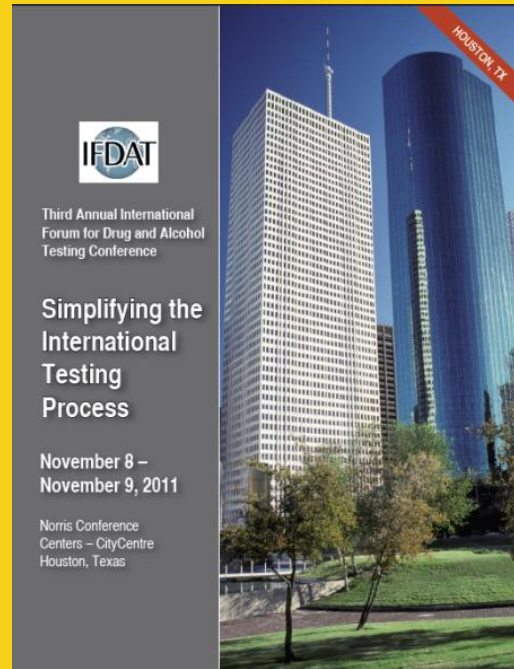




# SIMPLIFY OVERSEAS DRUG TEST COLLECTIONS



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# CHALLENGES FOR COLLECTION OUTSIDE THE USA

- Lack of experience with drug testing
- Legal questions
- Identify and train collector
- Shipping difficulties
  - Supplies
  - Specimen
- “Turnaround Time”
- Availability of laboratory testing
- Variability of laboratory certifications, testing methods, and cut-off levels



# ADVANTAGES OF PRE-EMPLOYMENT HAIR TESTING

- Web-based collector training & forms
- Convenient shipping and storage
- No “tap to test” urgency
- Collection does not require special facilities
- Observed collection-no adulteration or substitution
- Simple, non-intrusive sample collection
- Collected in minutes
- Standard test provides approximately 90 day analysis of drug use
- No shy bladder or poppy seed issues

# IDENTIFYING A COLLECTOR

- Collector “database”
  - History of successful collection near location?
  - Will the applicant travel to a site where you have a collector identified?
  - Company collectors



# IDENTIFYING A COLLECTOR

- Third parties
  - Laboratory
  - Third party collector
  - Medical Directories:
    - Medical Review Officer (MRO)
    - Occupational Physician
    - Family Practice
  - Embassy
  - Applicant

The screenshot shows the American Board of Family Medicine website. The header includes the organization's logo and name, along with navigation links for Support Center, Contact Us, Site Map, and a text size adjustment tool. A search bar is located in the top right. Below the header is a navigation menu with tabs for Initial Certification / Residency, Maintenance of Certification, Certificates of Added Qualifications, Public / Patient, Find a Physician, and About. The main content area is titled "Directory" and contains a search form. The form includes a "PRINT THIS PAGE" button, a dropdown menu for "Country" with "Vietnam" selected, and fields for "First Name" and "Last Name". There is also a dropdown for "Limit search by certification type" set to "All Certification Types" and a "Search" button. A "PLEASE NOTE" section explains that the search is for verification purposes and requires a social security number.

# TRAINING A COLLECTOR

- Web based training
  - Instructions may be sent by email
  - Free
  - 30 minutes
  - Includes
    - Manual
    - Videos
    - Certification test
    - Certificate

**Step 1 • Study the Manual**

**Step 2 • View the Videos**

**Step 3 • Take the Certification Exam**



# SHIPPING SUPPLIES AND SPECIMEN

- Send supplies to collector
  - Set-up possible collectors ahead of need
  - Send collection kit to donor while identifying collector
- Ship specimen to laboratory
  - Envelope
  - No fluids or special forms



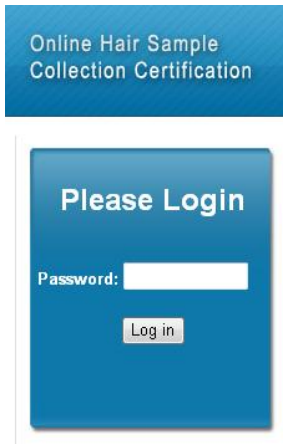
# EASY COLLECTION



# 4 EASY STEPS

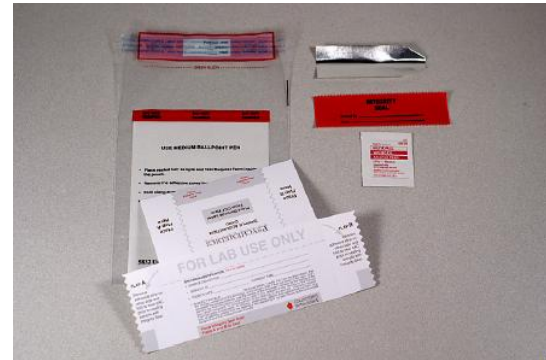
## TRAIN

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## MAIL SUPPLIES TO COLLECTOR/DONOR

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## COLLECT

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## MAIL

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# Q & A

